

# GSETA Meeting Minutes

5/8/24

Hybrid: Middlesex County 550 Jersey Ave, New Brunswick and via Zoom

Local Area/Contact	Virtual	In-Person
<b>Bergen</b>		
Tammy Molinelli	X	
Carol Polack	X	
Lynda Wolf	X	
<b>Burlington</b>		
Kelly West	X	
<b>Camden</b>		
Frank Cirii		X
Jeff Swartz		X
Leslie Williams		X
<b>Cumberland/Salem/Cape May</b>		
Jamie Gomez		X
Bobbi-Jo Taylor	X	
Rebecca Iacovoe		X
<b>Essex County</b>		
Jobi Odeneye	X	
Valentina Richardson-Green	X	
Howard Weiss		X
<b>Gloucester</b>		
Eileen Gallo (Alt to M. Shirey)	X	
Allison Spinelli		X
Alisha Thompson (ALT to S. Hart)		X
<b>Greater Raritan</b>		
Paul Grzella		X
Monica Mulligan (ALT to C. Peake)		X
Christopher Peake		X
Fernandel Almonor		X
<b>Hudson</b>		
Keri Sullivan		X
William Holt		X
<b>Mercer County</b>		
Virgen Velez	X	
<b>Middlesex County</b>		
Kevin Kurdziel		X
Hilda Alonzo	X	
<b>Monmouth</b>		
Yolanda Taylor		X
Pamela Shepard (Alt to Y. Taylor)	X	
<b>Morris/Sussex/Warren</b>		
Victoria Bollhardt		X
Kelly O'Neill McGuire (Alt to V. Bollhardt)	X	
Diane Paz		X
Karen Lauridsen (ALT to D. Paz and B. Rodgers)	X	
<b>Newark</b>		
Karen Gaylord	X	
Catresa McGhee	X	
<b>Ocean</b>		
Kimberly Clayton (ALT K. Liguori)		X
Andre Hardy (Alt to D. Monte)	X	
Kim Liguori		X
Cheryl Meyer	X	
Diana Monte	X	
<b>Passaic County</b>		
Davidene Alpart		X
Duwan Bogert	X	
Sofia Comas-Phillips		X
Velanae Rojas (ALT to D. Alpart)		X
<b>Union County</b>		
Antonio Rivera		X
Meredith Barracato		X
<b>Staff</b>		
Samantha Pfeiffer		X
Michelle Williams, Middlesex County WDB		X
Monica VanPelt		X

# **GSETA Meeting Minutes**

**5/8/24**

**Hybrid (Middlesex County 500 Jersey Ave New Brunswick and Zoom)**

## **Welcome and Introductions**

Kevin Kurdziel called the meeting to order at 10:04AM and welcomed membership to the May meeting.

## **Correspondence**

Monica Mulligan indicated Kevin Kurdziel had sent a letter on behalf of GSETA to NJDOL regarding their announcement of potential budget cuts (see attached).

## **April 10, 2024 Minutes**

The minutes of the April 10, 2024 GSETA General Membership meeting were presented by Monica Mulligan.

Leslie Williams made a motion to approve the minutes as presented; Alisha Thompson seconded the motion. There were no objections or abstentions. The motion passed.

## **Treasurer's Report**

Allison Spinelli presented the Treasurer's Report (see attached). Allison explained that the report includes the Statement of Financial Position, which has the account balance; the Accounts Receivable report, which takes into consideration the projected receivables; the Year-to-Date Statement of Activity which reflects the expenses and revenue; the Activity Detail which shows the activity for through May 2, 2024 only, and the A/R Aging reports, which is a summary of all outstanding invoices.

Kevin Kurdziel reminded membership that GSETA now has a credit card. Leslie Williams asked if the credit card was paid in full each month and Kevin indicated that it was. She also asked about sales tax for purchases and Kevin indicated that GSETA was not being charged sales tax.

Yolanda Taylor made a motion to approve the Treasurer's Report as presented; Paul Grzella seconded it. There were no objections or abstentions. The motion passed.

## **President's Report**

Kevin Kurdziel gave his annual report to GSETA Membership. He thanked the Executive Committee for all their work to support the organization over the last three years. He listed some accomplishments over the last three years such as investment in training through the GSETA Institute and the hiring of an Executive Director which has increased GSETA's national profile. He listed some challenges such as local areas having to address UI concerns from customers, open lines of communication with NJDOL and a former GSETA Officer breaching the trust of the organization.

## **Executive Director Report**

Samantha Pfeiffer thanked everyone for their support of her and her work as she continued to learn and grow into the role. May 1<sup>st</sup> marked her second year with the organization. Samantha indicated that planning for the GSETA conference is well under way. USDOL has asked for suggestions of topics that they can present. Please let Samantha know if you have any recommendations. Apprenticeships, youth best practices and technical assistance on co-enrollment are some of the topics under discussion with NJDOL. The Call for Speakers is open through the end of May. Thus far there have been 24 submissions for topics, which does not include USDOL and NJDOL workshops. Samantha reminded everyone that the PY23 1 funding paid to the GSETA Institute will roll over to next year if a local area has not utilized it. She is working on a plan for PY24.

# GSETA Meeting Minutes

5/8/24

Hybrid (Middlesex County 500 Jersey Ave New Brunswick and Zoom)

## Nomination of Officers

Samantha Pfeiffer went over the process for today's voting for officers as well as some other questions on the ballot. Those eligible to vote will be sent a link from Samantha's email. Paper ballots will also be available.

The nomination slate was listed as follows: President: Fran Kuhn; 1<sup>st</sup> President: Jeff Swartz; 2<sup>nd</sup> President: Paul Grzella, Yolanda Taylor, and Chris Peake; Trustees: Paul Grzella, Keri Sullivan; Chris Peake, Yolanda Taylor, Victoria Bollhardt, Jeff Swartz, Tammy Molinelli, Diane Paz, and Frank Cirii. Questions on the ballot: Change font of by-laws? Add option of one more membership for each local area? Increase membership dues from \$700 to \$950? Add partnership level to Membership for \$250? Samantha Pfeiffer opened to receive nominations from the floor.

### President

No additional nominations received. Motion to close nominations made by Howard Weiss; seconded by Davi Alpart. There were no objections or abstentions. The motion passed.

### 1<sup>st</sup> Vice President

No additional nominations received. Motion to close nominations made by Davi Alpart; seconded by Howard Weiss. There were no objections or abstentions. The motion passed.

### 2<sup>nd</sup> Vice President

No additional nominations received. Motion to close nominations made by Howard Weiss; seconded by Davi Alpart. There were no objections or abstentions. The motion passed.

### Treasurer

No additional nominations received. Motion to close nominations made by Leslie Williams; seconded by Frank Cirii. There were no objections or abstentions. The motion passed.

### Secretary

No additional nominations received. Motion to close nominations made by Jeff Swartz; seconded by Jamie Gomez. There were no objections or abstentions. The motion passed.

### Trustees

No additional nominations received. Motion to close nominations made by Paul Grzella; seconded by Davi Alpart. There were no objections or abstentions. The motion passed.

Kevin Kurdziel read a letter from Fran Kuhn, the nominee for GSETA President, who was unable to be at the meeting today (see attached).

Samantha Pfeiffer indicated that the vote on the preliminary budget would be tabled until next month. Allison Spinelli indicated she could give a presentation to GSETA Membership on the budget at that time.

# GSETA Meeting Minutes

5/8/24

Hybrid (Middlesex County 500 Jersey Ave New Brunswick and Zoom)

## Election of Officers

Samantha Pfeiffer indicated that there will be a 10-minute pause to allow members to vote. Once voting is closed, she and Davi Alpart will tally the votes and report on the results.

Elections results:

President: Fran Kuhn

1<sup>st</sup> Vice President: Jeff Swartz

2<sup>nd</sup> Vice President: Yolanda Taylor

Secretary: Paul Grzella

Treasurer: Allison Spinelli

Trustees: Tammy Molinelli, Victoria Bollhardt and Chris Peake

Change of font on by laws: Yes

Allow up to four member slots be local area: Yes

Membership dues from \$700 to \$950: Yes

Allow partnership membership at \$250: Yes

## WIOA Reauthorization

Kevin Kurdziel indicated that WIOA reauthorization has passed the House of representatives and is going to the US Senate. He indicated that there is no timetable for the legislation to be passed, though the hope is there will be a bi-partisan bill before the November election. Kevin will forward to Monica Mulligan some highlights of new changes to the bill so she can send that info out to membership.

## Policy and Advocacy Committee

Kevin indicated that an committee will be formed to educate elected officials on where GSETA stands on workforce issues. He indicated that he, Tammy Molinelli and Antonio Rivera have volunteered to serve on this committee and may be looking for a few more WDB Directors to volunteer. He would like to keep the committee small. Kevin made it clear that GSETA would not be involved in any type of lobbying. He would like GSETA to reach out to both gubernatorial candidates and invite them to the table to discuss workforce issues. He wants the new administration to seek out GSETA for guidance. GSETA has been the constant in the system that has turned over many times each time a new governor is elected. Jeff Swartz reiterated that this committee would not be lobbying or endorsing anything. The committee would only be there to identify issues and educate. Davi Alpart asked if this new committee would need to be added to the by-laws. Kevin indicated that this will be an ad-hoc committee and will not need to be added to the by-laws.

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## Committee Updates

**Monitoring** – No report and no meeting scheduled at this time.

**Operations** – Met 5/6/24. Next meeting is scheduled for 6/3/24.

**MIS** – Next meeting is scheduled for 5/29/24.

**Youth Committee** – Kim Ligouri indicated that the committee is scheduled to meet 6/5/24.

**Fiscal Meeting** – Next meeting scheduled for 5/21/24.

**WDB Directors** – Kevin Kurdziel reported that the next meeting is scheduled for 5/13/24.

## Open Discussion

Kevin Kurdziel reported that he has been working with Rocky Rockhold who has been hired by Metrix as a consultant to provide best practices for work-based learning. He is from the Columbus, Ohio area and has a wealth of knowledge. Paul Grzella has been working with him as well. Mr. Rockhold indicated that social security numbers are not needed for IWT. Victoria Bollhardt indicated that while the social security number is not needed for IWT, without it, employers will have to provide employment information so that it can be manually input to AOSOS.

Jeff Swartz indicated that in discussion with the NJDOL team, the WDB Directors were informed that New Jersey receives the highest level of WFNJ in the country, sends back the most WFNJ money and has the lowest participation rate in the nation. He indicated that this is really a state issue, as the waiver on sanctions was their call. Frank Cirii indicated that NJDOL and DFD continue to work in their own silos, which is detrimental. Kevin Kurdziel indicated that Yolanda Allen's team sees themselves as a "vendor of human services" that must answer to answer to DFD for the use of the funds. Victoria Bollhardt said there need to be clarification on who is responsible for doing outreach to potential WFNJ customer. This needs to be worked out between DFD and NJDOL. Kevin Kurdziel reported that Middlesex, Bergen and Atlantic have collaborated to bring a trauma informed care model to WFNJ. Fernandel asked if there was any space for best practices discussion when it comes to performance. Membership indicated that both the MIS and Operations meeting provide that space. Kevin Kurdziel indicated that he is hopeful that a repository of information will be created on the GSETA website that will give resources on best practices.

Howard Weiss indicated that SETC needs to take on a more active role with NJDOL in working with them around some of the policies that are coming out. He indicated that quarterly face-to-face meetings with NJDOL would also be helpful. Leslie Williams indicated that the level of communication from NJDOL needs to improve. Davi Alpart indicted that GSETA needs to have a single point of contact at NJDOL where questions can be answered.

Jamie Gomez asked if anyone is starting co-enrollment or waiting for more clarification. Membership indicated that local areas were waiting for more guidance from NJDOL.

## **Adjournment**

Howard Weiss made a motion to adjourn the meeting; Yolanda Taylor seconded the motion. There were no objections or abstentions. The motion passed. The meeting was adjourned at 11:53 AM.

# GSETA

Garden State Employment  
and Training Association



Hon. Robert Asaro-Angelo  
Commissioner  
New Jersey Department of Labor and Workforce Development  
1 John Fitch Plaza  
Trenton, New Jersey 08611

May 1, 2024

Dear Commissioner Robert Asaro-Angelo:

We, the Workforce Development Boards and One-Stop Career Centers that comprise the membership of the Garden State Employment and Training Association, are writing to bring to your attention the challenges we face in effectively utilizing Work First New Jersey (WFNJ) funds due to the unique circumstances brought about by the COVID-19 pandemic and subsequent policy changes.

As you are aware, the pandemic necessitated significant changes to New Jersey's WFNJ programs, including a shift towards voluntary participation in employment and training (E&T) activities. This change, which was implemented across various WFNJ programs such as the Supplemental Nutrition Assistance Program (SNAP), Temporary Assistance for Needy Families (TANF), and General Assistance (GA), aimed to provide flexibility and support for individuals during a challenging time. The suspension of sanctions for WFNJ/TANF recipients under DFDI 22-09-03 further emphasized the state's commitment to assisting those in need.

While the voluntary nature of the E&T program established by DFDI 22-01-02 was well-intentioned, it has posed significant challenges for local workforce development boards in terms of spending allocated WFNJ funds effectively. With participants no longer facing sanctions for non-participation, engagement in E&T activities has been inconsistent, leading to difficulties in fully utilizing the available resources.

Recent policy changes, such as the reintroduction of sanctions for WFNJ/TANF participants under DFDI 24-03-04, have further complicated the situation. Local workforce development boards are now faced with the task of transitioning participants back to mandatory participation while also navigating the ongoing impacts of the pandemic. This transition requires significant resources and support to ensure that participants can successfully comply with the new requirements.

Adding to these challenges is the timing of the Notice of Awards for WFNJ programs. With awards being issued after the start of the new fiscal year on July 1, 2023, local workforce boards are faced with the difficult task of complying with the New Jersey Department of Labor and Workforce Development's Governance Policy within a condensed timeframe. The delay in receiving the Notice of Awards, along with the requirements of New Jersey's Procurement Laws and Rules, creates a significant barrier to

effectively spending WFNJ funding. Consequently, the earliest that local areas could begin spending SFY 24 WFNJ funds was October 1, 2023.

Despite these challenges, recent discussions with the New Jersey Department of Labor and Workforce Development have indicated potential deep cuts to SFY25 WFNJ allocations based on SFY24 spending rates. This approach fails to consider the unique circumstances faced by local workforce development boards during this period of transition and adjustment. It would not be prudent nor fair to evaluate current spending on the transition from the voluntary nature of the WFNJ programs and the corresponding spending through March 2024, given that there is a 45-to-60-day lag on payment of invoices and the entry of those payments into the SAGE system. Reducing funding based on spending rates during this time could severely hinder the ability of local workforce development boards to effectively serve participants and achieve program goals.

To address these challenges and ensure the successful implementation of WFNJ programs, we propose the following recommendations:

1. Provide transparent WFNJ Policy Guidance for workforce boards, one-stop career centers, and county welfare agencies to be synchronized. This will ensure that all stakeholders are working together effectively and efficiently towards common goals.
2. Issue on-time Notices of Awards to allow local areas to develop and approve budgets, and properly manage procurement laws and regulations. This will enable local workforce development boards to plan and execute their programs more effectively.
3. Launch a multi-lingual outreach campaign to inform WFNJ participants of the changes to the sanctioning process. This will help ensure that participants are aware of their rights and responsibilities under the new policies.
4. Provide additional funding and resources to support local workforce development boards during this transitional period. This may include funding for staff training, technology upgrades, and other necessary resources to effectively serve WFNJ participants.
5. Establish a task force or working group comprised of representatives from local workforce development boards, county welfare agencies, and the New Jersey Department of Labor and Workforce Development to collaboratively address the challenges faced in implementing WFNJ programs and to develop long-term solutions.
6. Extend the contract period for WFNJ programs from 12 months to 18 or 24 months. This will provide local workforce development boards with more flexibility and stability in implementing their programs, allowing for better long-term planning and more effective use of resources.

7. Reevaluate the basis for determining SFY25 WFNJ allocations, taking into account the unique circumstances and challenges faced by local workforce development boards during the transition period, including the delay in receiving SFY24 funds and the lag in payment processing.

We urge the New Jersey Department of Labor and Workforce Development to consider these recommendations and work closely with local workforce development boards to ensure the success of WFNJ programs. By providing the necessary support, resources, and guidance, and by fairly assessing the performance of local areas during this transitional period, we can ensure that WFNJ funds are utilized effectively and that participants receive the assistance they need to achieve economic self-sufficiency.

Thank you for your attention to this matter. We look forward to working with you to find solutions that benefit all stakeholders and support the success of New Jersey's WFNJ programs.

Sincerely,

*Kevin J. Kurdziel*

Kevin Kurdziel GSETA President

On behalf of the Workforce Development Boards and One-Stop Career Centers Garden State  
Employment and Training Association

CC:

Chief Elected Officials, County Managers and Executives Chairs and Directors of the Workforce  
Development Boards of the State of New Jersey One Stop Career Center Operators of the State of New  
Jersey



# Garden State Employment and Training Association, Inc.

## Statement of Financial Position

As of May 2, 2024

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Main Operating Account	337,808.68
<b>Total Bank Accounts</b>	<b>\$337,808.68</b>
Accounts Receivable	
Accounts Receivable (A/R)	393,433.83
<b>Total Accounts Receivable</b>	<b>\$393,433.83</b>
<b>Total Current Assets</b>	<b>\$731,242.51</b>
<b>TOTAL ASSETS</b>	<b>\$731,242.51</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
<b>Total Current Liabilities</b>	<b>\$0.00</b>
<b>Total Liabilities</b>	<b>\$0.00</b>
Equity	
Opening Balance Equity	156,944.15
Retained Earnings	326,718.74
Net Revenue	247,579.62
<b>Total Equity</b>	<b>\$731,242.51</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$731,242.51</b>

# Garden State Employment and Training Association, Inc.

## Statement of Activity

July 1, 2023 - May 2, 2024

	TOTAL
Revenue	
GSETA Annual Conference 2022	
2022 Conference Registration	275.00
<b>Total GSETA Annual Conference 2022</b>	<b>275.00</b>
Sales	815,135.61
<b>Total Revenue</b>	<b>\$815,410.61</b>
<b>GROSS PROFIT</b>	<b>\$815,410.61</b>
Expenditures	
Bank Charges & Fees	110.00
Consulting	73,657.88
GSETA Conference	200,416.11
Consulting	1,500.00
Hotel Fees	68,481.79
Promotional	8,863.10
Supplies & Materials	662.52
Workshop Vendor	8,000.00
<b>Total GSETA Conference</b>	<b>287,923.52</b>
GSETA Institute	
Training Vendor	98,650.00
<b>Total GSETA Institute</b>	<b>98,650.00</b>
Insurance	1,558.62
Legal & Professional Services	1,270.70
Audit and Tax Service	5,750.00
Website Maintenance	6,915.00
<b>Total Legal &amp; Professional Services</b>	<b>13,935.70</b>
Meeting Expense	10,796.05
Office/General Administrative Expenses	
Dues, Subscriptions & Memberships	3,190.38
Office Supplies & Software	7,121.00
Postage	13.20
<b>Total Office/General Administrative Expenses</b>	<b>10,324.58</b>
Other Business Expenses	390.20
Printing	30.15
Professional Development	50,000.00
Conferences	17,876.58
<b>Total Professional Development</b>	<b>67,876.58</b>
Reimbursable Expenses	1,638.18
Rent & Lease	833.90
<b>Total Expenditures</b>	<b>\$567,725.36</b>
<b>NET OPERATING REVENUE</b>	<b>\$247,685.25</b>
Other Expenditures	
Other Miscellaneous Expense	105.63

# Garden State Employment and Training Association, Inc.

## Statement of Activity

July 1, 2023 - May 2, 2024

	TOTAL
<b>Total Other Expenditures</b>	<b>\$105.63</b>
NET OTHER REVENUE	\$ -105.63
NET REVENUE	<b>\$247,579.62</b>

Garden State Employment and Training Association, Inc.

Statement of Activity Detail

April 2024

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Ordinary Revenue/Expenditures								
Revenue								
Sales								
04/01/2024	Pledge	1877	Smith and Solomon Commercial Driver Training	Conference	2024 Conference Sponsorship: Opening Keynote Sponsor	Accounts Receivable (A/R)	7,500.00	7,500.00
04/04/2024	Pledge	1873	PowerNotes LLC.	Institute	Reimbursement for Recruitment for 31 participants	Accounts Receivable (A/R)	775.00	8,275.00
04/04/2024	Pledge	1872	PowerNotes LLC.	Institute	Reimbursement for Recruitment for 45 participants	Accounts Receivable (A/R)	1,125.00	9,400.00
04/17/2024	Pledge	1384	Union County One-Stop	General	2023 Membership Dues: Robert Croom	Accounts Receivable (A/R)	700.00	10,100.00
<b>Total for Sales</b>							<b>\$10,100.00</b>	
<b>Total for Revenue</b>							<b>\$10,100.00</b>	
Expenditures								
Consulting								
04/25/2024	Bill	APR 2024	Samantha Pfeiffer	Institute	Consulting Services for 4/1/24 to 4/26/24 Institute (44 hours @ \$48)	Accounts Payable (A/P)	2,112.00	2,112.00
04/25/2024	Bill	APR 2024	Samantha Pfeiffer	Conference	Consulting Services for 4/1/24 to 4/26/24 Conference (36 hours @ \$49)	Accounts Payable (A/P)	1,764.00	3,876.00
04/25/2024	Bill	APR 2024	Samantha Pfeiffer	General	Consulting Services for 4/1/24 to 4/26/24 General (53 hours @ \$46)	Accounts Payable (A/P)	2,438.00	6,314.00
<b>Total for Consulting</b>							<b>\$6,314.00</b>	
GSETA Institute Training Vendor								
04/02/2024	Bill	2-2024NJ	MaryAnn Lawrence	Institute	Funding for 31 CWDP's for State of New Jersey and authorized by GSETA at \$525 each	Accounts Payable (A/P)	16,275.00	16,275.00
<b>Total for Training Vendor</b>							<b>\$16,275.00</b>	
<b>Total for GSETA Institute</b>							<b>\$16,275.00</b>	
Legal & Professional Services								
Website Maintenance								
04/01/2024	Bill	2483 & INV-28740-24	Bayshore Solutions/Spinutech, LLC	General	GSETA Website Hosting Apr. 2024 - Invoice 2483	Accounts Payable (A/P)	173.50	173.50
04/01/2024	Bill	2483 & INV-28740-24	Bayshore Solutions/Spinutech, LLC	General	GSETA Website Web Support (1 hour) - INV-28740-24	Accounts Payable (A/P)	170.00	343.50
<b>Total for Website Maintenance</b>							<b>\$343.50</b>	
<b>Total for Legal &amp; Professional Services</b>							<b>\$343.50</b>	
Office/General Administrative Expenses								
Dues, Subscriptions & Memberships								
04/19/2024	Bill	602236	CCWDB	General	Monthly QuickBooks Fee for Dec 2023, Jan, Feb, Mar 2024 (4 mths @ \$90)	Accounts Payable (A/P)	360.00	360.00
04/19/2024	Bill	602236	CCWDB	General	Monthly Charges for Constant Contact Jan, Feb, Mar, 2024 (3 mths @ \$81)	Accounts Payable (A/P)	243.00	603.00
04/25/2024	Bill	105	Allison Spinelli	General	Reimbursement for Standard Drop Box for February 2024 @ \$54 plus fee for additional license @ \$18	Accounts Payable (A/P)	72.00	675.00
<b>Total for Dues, Subscriptions &amp; Memberships</b>							<b>\$675.00</b>	
<b>Total for Office/General Administrative Expenses</b>							<b>\$675.00</b>	
Other Business Expenses								
04/25/2024	Bill	105	Allison Spinelli	General	Reimbursement for Charity Registration filing fees and late fees for FY18, FY19, FY20, FY21, FY22 and FY23 (6 @ \$55)	Accounts Payable (A/P)	330.00	330.00
04/25/2024	Bill	105	Allison Spinelli	General	Reimbursement for postage	Accounts Payable (A/P)	27.20	357.20
<b>Total for Other Business Expenses</b>							<b>\$357.20</b>	
Printing								
04/25/2024	Bill	APR 2024	Samantha Pfeiffer	General	Reimbursement for printing for NAWB (Staples)	Accounts Payable (A/P)	30.15	30.15
<b>Total for Printing</b>							<b>\$30.15</b>	
Professional Development								
Conferences								
04/01/2024	Bill	BW April PD	Barbara Weir	Institute	Reimbursement for hotel, travel and meals: NAWB Forum (professional development)	Accounts Payable (A/P)	1,613.80	1,613.80
04/04/2024	Bill	AO April PD	Adejobi Odeneye	Institute	Reimbursement for hotel, travel and meals: NAWB Forum (professional development)	Accounts Payable (A/P)	1,663.96	3,277.76
04/04/2024	Bill	HW April PD	Howard Weiss	Institute	Reimbursement for travel (airfare) for H. Weiss & J. Schaeffer	Accounts Payable (A/P)	859.14	4,136.90
04/04/2024	Bill	JS April PD	Janine Schaeffer	Institute	Reimbursement for travel (baggage fee for H. Weiss & J. Schaeffer)	Accounts Payable (A/P)	136.00	4,272.90
<b>Total for Conferences</b>							<b>\$4,272.90</b>	
<b>Total for Professional Development</b>							<b>\$4,272.90</b>	
<b>Total for Expenditures</b>							<b>\$28,267.75</b>	
<b>Net Ordinary Revenue</b>							<b>\$ -</b>	
							<b>18,167.75</b>	
Other Revenue/Expenditure								
Other Expenditure								
Other Miscellaneous Expense								
04/03/2024	Bill	Apr 2024	Fiserv-CloverConnect	Conference	Credit Card Processing Fee	Accounts Payable (A/P)	43.50	43.50
<b>Total for Other Miscellaneous Expense</b>							<b>\$43.50</b>	
<b>Total for Other Expenditure</b>							<b>\$43.50</b>	
<b>Net Other Revenue</b>							<b>\$ -43.50</b>	
<b>Net Revenue</b>							<b>\$ -</b>	
							<b>18,211.25</b>	

# Garden State Employment and Training Association, Inc.

## A/R Aging Summary

As of May 2, 2024

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Ashton Stripling					300.00	\$300.00
Atlantic County Workforce Development Board					36,060.87	\$36,060.87
Camden County WDB					40,841.55	\$40,841.55
Charles Wallace					175.00	\$175.00
Christine Gillespie					225.00	\$225.00
Council of Carpenters					300.00	\$300.00
Cumberland County Workforce Development Board					53,768.16	\$53,768.16
Deborah Fleming					79.00	\$79.00
Dun & Bradstreet					600.00	\$600.00
Essex County Division of Training & Employment					700.00	\$700.00
Grant Associates	7,500.00					\$7,500.00
HCJC Workforce Development Board					52,081.72	\$52,081.72
Hudson County Schools of Technology	1,290.00				1,300.00	\$2,590.00
Jacqueline Jetter					470.00	\$470.00
Jeannette Stevens					175.00	\$175.00
Kate Read					79.00	\$79.00
Leaders For Life NJ					1,200.00	\$1,200.00
Lillian Pichardo-Mancheno					175.00	\$175.00
Lincoln Tech	2,500.00					\$2,500.00
Maureen Ochse					875.00	\$875.00
Mercer County Workforce Development Board					23,077.15	\$23,077.15
Michelle Deflippo					150.00	\$150.00
Morris/Sussex/Warren Workforce Development Board					38,794.01	\$38,794.01
Newark Workforce Development Board					50,199.95	\$50,199.95
Newark WORKS					7,200.00	\$7,200.00
Passaic County Workforce Development Center					57,287.42	\$57,287.42
Paula Genschow					600.00	\$600.00
PowerNotes LLC.	1,900.00					\$1,900.00
Rebecca Clarke					600.00	\$600.00
Rutgers, The State University of NJ					600.00	\$600.00
Samantha Ross					300.00	\$300.00
Sarah Singer-Quast					470.00	\$470.00
Shanya Webb Jules	5,160.00					\$5,160.00
the Work Effect					600.00	\$600.00
Union County One-Stop		700.00				\$700.00
Virgen Velez					4,800.00	\$4,800.00
Welsey Jones					300.00	\$300.00
<b>TOTAL</b>	<b>\$18,350.00</b>	<b>\$700.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$374,383.83</b>	<b>\$393,433.83</b>

To All of my GSETA colleagues:

Please accept my apologies for not being present either in person, or virtually, but a last minutes change in my medical appointments makes my presence impossible. I hope to be 'fully operational' and 'back in the saddle' by the third week of June. I appreciate all the kind words and prayers sent my way.

Thank you for the nomination for president of GSETA. I am humbled by the honor and hope, if elected, that I can live up to expectations. GSETA has become a fiscally sound organization with a great working infrastructure. I commend Kevin (and Alli) for creating a solid foundation for us to operate under. Adding the executive director position has enhanced our ability to do our jobs while still having the resources to build out our organization through professional development and continuing collaborations with our state partners. We now have a simple mechanism to participate in conferences on a national level and our annual GSETA Conference continues to grow in local and regional notoriety.

When I considered what I could do if elected, I thought about the changes that have been occurring over the past year within the organization and felt that my role could be to increase the sense of belonging and purpose that GSETA should offer to all workforce professionals in New Jersey. Diversity, equity and inclusion are very important, but belonging is the key. If elected, it is my intention to develop a better understanding of each of our areas, by visiting all of them. I want to know what the needs of each area are and how GSETA can help benefit you. I want you to feel that you belong to GSETA and GSETA is a part of you in your professional role.

There is so much institutional knowledge within the local workforce systems. We cannot afford to lose that through retirement or moving on. It needs to be shared. I would like this organization to be one that shares knowledge and resources with all of our colleagues and creates a more robust, vibrant system that we are all proud to be a part of. I want the south to know the north and the north to know the south. Yeah, central is part of this, too.

So, if I am elected by vote I will humbly agree to be your president for the next two years.

I thank you all for your support and especially want to thank Samantha, Kevin, Jeff, Leslie and Alli, for being the foundation of this organization over the past three years.

Fran